

To: All Popcorn Units:

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Popcorn Policy Governing Product Returns and Show and Sell Product

## **RETURNS**

Annually the Old Colony Council provides a great risk free fundraising opportunity to all its units. As a result, Packs, Troops and Crews have shared a generous profit pool in excess of \$220,000 with an additional \$20,000 in prizes. This amount has supported local scouting programs in 41 communities throughout the council. As a Council we salute your efforts and will do our very best to fill additional orders and make sure all prizes are ordered on a timely basis.

We ask that units do their part by being reasonable with product and returns. Certainly miscounts are possible we are all human. However, the product was picked, counted and recounted and ultimately signed for. Units have enough time to reconcile their orders. Please take responsibility for your order.

Please adhere to the campaign deadlines posted in the Popcorn 101 Manual. Remember, we asked that no popcorn be returned after November 9<sup>th</sup>. Our staff has been very understanding and lenient with this policy. We've made every effort to help each unit. It has become increasingly more difficult to settle final invoices while deducting orders container by container.

**Effective immediately the Old Colony Council will not accept any returns due to unit errors past the published deadline.**

## **SHOW AND SELL PRODUCT POLICY**

Please be reasonable about your Show and Sell orders. Units have taken far too much product and had a difficult time managing their order. We will continue to support your efforts, however we must hold your unit accountable. In the future, units who wish to participate in the Show and Sell portion of the campaign will be certified based on selling history and must submit a detail plan on where and how they will conduct their sale. Show and Sell can be effective method but does need planning and organization.

Stipulations are as follows:

We will only take back Trail's End sealed cases no partials.

Payment of your Show and Sell monies are due when you return unopened cases and/or place your final order. Let's be fair to units who need additional product. Thanks for your cooperation.

